



# The Gilbert Group

*Real Estate*

*Creating real estate solutions since 1977*

## Investment Property Sales

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The Gilbert Group offers premium representation services to investors looking to acquire or dispose of investment property. From individual investors to large corporate clients, we take pride in our ability to achieve our clients' goals and surpass their expectations.

For clients looking to sell, we have the ability to attain the top market value for the divested property. We utilize both established and innovative techniques throughout the course of the transaction to aid our clients in achieving their goals. Services that we provide our clients include:

- In-depth financial analysis of the subject property
- Ideal market positioning
- Contract negotiation
- Due diligence coordination
- Advanced marketing strategies that includes an outstanding sale package
- Extensive market analysis

Investors looking to acquire property can also benefit from our superior market knowledge. We strive to identify the most suitable properties to meet the investment criteria of our clients, and will work hard to assist them throughout the sale process. After identification of properties, The Gilbert Group provides in-depth evaluations and financial analyses, as well as contract negotiation, due diligence assistance, and asset management for acquired properties.

In a complex commercial real estate market with properties frequently changing owners, investors benefit from the representation of a professional real estate broker with a full service support team. The Gilbert Group has a proven history of surpassing our clients' expectations when it comes to the purchase and sale of investment property. Our experience, market comprehension, and resources provides our clients with superior investment services.

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